

How to Connect

WITH NATIONAL LIFE GROUP® CORPORATE ACCOUNTS

For Agency Personnel and Insurance Agents of the Insurance Companies of National Life Group, Investment Advisor Representatives and Registered Representatives of Equity Services, Inc. and Home Office Employees of National Life group companies. National Life Group material available for posting in Hearsay is not included in this document. This document applies to social media account(s) approved for business use, and refers to the following NLG social media accounts.







Facebook Business

Twitter

National Life Group[®] is a trade name of National Life Insurance Company, Montpelier, VT, Life Insurance Company of the Southwest (LSW), Addison, TX and their affiliates. Each company of National Life Group is solely responsible for its own financial condition and contractual obligations. LSW is not an authorized insurer in New York and does not conduct insurance business in New York.

For Agent/Broker-Dealer/Internal Use Only – Not For Use with the Public

TC100229(0318)p Cat No 103389(0318)

A ESI Registered Representative

ESI Investment Advisor Rep

ESI Fingerprinted Person Career Agent

IND Agent or NFT Agent publicly affiliated with NLG on their social media profile

B IND Agent or NFT Agent NOT publicly affiliated with NLG on their social media profile

C Home office employees

IF YOU ARE:	Α			В			C		
YOU CAN:	LIKE	SHARE	COMMENT	LIKE	SHARE	COMMENT	LIKE	SHARE	COMMENT
Non-business Content: Life Changer of the Year, Do Good Fest, NLG Foundation, Motivational Posts, Main Streets Across America, Cause (non-product related)			•			•			•
Product and Strategy Content: Relates to all products and strategies including, but not limited to, insurance products and riders, features of riders, investment strategies and financial strategies.									
Business Content: All information that relates to their financial services business including, but not limited to, financial strategies, financial markets, insurance, variable insurance products, investments or anything securities or investment related.	X	X	X			9	X	X	X
*NOTE – If you have access to an NLG sponsored Hearsay account, you can share these posts directly from the Hearsay library.									
National Life Group business-related content: Communications that are publicly made available on social media by National Life Group that discuss NLG products, services, distribution system or our financial position.			X			•			X

An example of comments you can make are: "This is a great read," "Happy Birthday," "Congratulations" or "Doing Good in the Community."

Comments cannot be construed as a solicitation, or a sales pitch. If it is to promote interest in you, your business, products or services you offer, then you would not be able to make the comment. If you are unsure about any of these policies, please contact Deb LaRose at 802-224-1659 or DLaRose@NationalLife.com.